

DATE: 16/11/2021

TIME: 2:00 – 4:00

ST. FRANCIS COLLEGE FOR WOMEN, BEGUMPET, HYDERABAD -16  
(AN AUTONOMOUS COLLEGE OF OSMANIA UNIVERSITY)  
SEMESTER III (CBCS) ODD SEMESTER EXAMINATION OCT/NOV - 2021  
FACULTY OF MANAGEMENT STUDIES  
DATABASE SYSTEM CONCEPTS  
B.VOC (RM & IT)

TIME: 2 HOURS

Max Marks: 60

CODE: U20/CSV/SED/301

**SECTION- A**

**I. ANSWER THE FOLLOWING QUESTIONS**

**5x10 = 50 M**

1. Explain the usage and importance of Database Systems in today's world. Illustrate with examples.

**OR**

2. Write short notes on various types of database users.

3. Write short notes on Integrity constraints.

**OR**

4. What is the importance of E-R diagram in design of Database?

5. What are the features of Good Relational database design?

**OR**

6. Define a) Lossless-Join Dependency      b) Multi valued Dependency    c) Transitive Dependency    d) Functional Dependency.

7. Explain the ACID properties of transaction.

**OR**

8. Explain different concurrency control techniques.

9. Explain counter measures for providing data base security.

**OR**

10. What are the components of Data warehouse? Explain.

**SECTION - B**

**II. Answer FIVE :**

**5x2=10M**

11. Define redundancy.

12. Define Normalization.

13. Explain about types of database languages.

14. Define two phase locking protocol

15. What is dimension table?

16. Define data abstraction.

17. Define Serializability.

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**SEMESTER III (CBCS) ODD SEMESTER EXAMINATION OCT/NOV - 2021**  
**FACULTY OF MANAGEMENT STUDIES**  
**RETAIL FINANCIAL MANAGEMENT**  
**B.VOC (RM & IT)**

TIME: 2 HOURS

Max Marks: 60

CODE: U20/VRM/SED/301

**SECTION- A****I. ANSWER THE FOLLOWING QUESTIONS****5x10 = 50 M**

1. Define Financial Management? Explain the scope of Financial Management.

**OR**

2. A Company offers 12% rate of interest on deposits. What is the effective rate of Interest if the compounding is done (i) Half Yearly, (ii). Quarterly and (iii) Monthly?

3. What is a Financial Plan? Explain the Sources of Funds and Resource Allocation

**OR**

4. A company is expecting to have ₹ 32000 cash in hand on 1.4 2021 and it requests you to prepare cash budget for the three months, April to June 2021.

The following information is supplied to you.

- i. Period of credit allowed by suppliers is two months.
- ii. 25% of sales is for cash and the period of credit allowed to customers for credit sales is one month.
- iii. Delay in payment of wages and expenses one month.
- iv. Income tax ₹ 28,000 is to be paid in June 2021

**Other Information: -**

<b>Particulars</b>	<b>Sales</b>	<b>Purchases</b>	<b>Wages</b>	<b>Expenses</b>
=====	(₹)	(₹)	(₹)	(₹)
<b>Month</b>				
<b>February</b>	70,000	44,000	6,000	5,000
<b>March</b>	80,000	56,000	9,000	6,000
<b>April</b>	96,000	60,000	9,000	7,000
<b>May</b>	1,00,000	68,000	11,000	9,000
<b>June</b>	1,20,000	62,000	14,000	9,000

5. What is Capital Budgeting? Explain the Need and Importance of Capital Budgeting.

**OR**

6. The initial cash outlay of a project is ₹50,000/- and it generates cash inflows of ₹20,000/-; ₹15,000/-; ₹ 25,000/-; ₹ 10,000/- in four years. Using present value Index method, appraise Profitability of the proposed investment assuming 10% rate of discount.

**P.T.O**

7. What is financial strategy and what are the different types of financial strategies? Explain the Strategic Profit Model.

**OR**

8. The following Trading and Profit and Loss Account of Fantasy Ltd. for the year 31-3-2021 is given below:

<b>Particular</b>	<b>Rs.</b>	<b>Particular</b>	<b>Rs.</b>
To Opening Stock	76,250	By Sales	5,00,000
“Purchases	3,15,250	“Closing stock	98,500
“Carriage and Freight	2,000		
“Wages	5,000		
“Gross Profit b/d	2,00,000		
	5,98,500		5,98,500
To Administration expenses“	1,01,000	By Gross Profit b/d	2,00,000
Selling and Dist. expenses“	12,000	“ Non-operating incomes:	
Non- operating expenses	2,000	“Interest on Securities	1,500
“Financial Expenses	7,000	“Dividend on shares	3,750
Net Profit c/d	84,000	“Profit on sale of shares	750
	2,06,000		2,06,000

Calculate:

1. Gross Profit Ratio
2. Expenses Ratio
3. Operating Ratio
4. Net Profit Ratio.

9. What is retail price? Discuss the factors affecting the retail price?

**OR**

10. What do you mean by Retail Pricing Policies/Strategies? How to develop a Retail Pricing Strategy? Explain.

**SECTION -B**

**II. Answer any FIVE questions.**

**5 x 2 = 10 M**

11. Business Finance.
12. Financial Reporting.
13. Retail Budgeting Process.
14. Financial Strategy.
15. Adjustments to Retail Price.
16. Business Ratios.
17. Cash Budgets.

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DATE: 12/11/2021

TIME: 2:00 – 4:00

ST. FRANCIS COLLEGE FOR WOMEN, BEGUMPET, HYDERABAD -16

(AN AUTONOMOUS COLLEGE OF OSMANIA UNIVERSITY)

SEMESTER III (CBCS) ODD SEMESTER EXAMINATION NOV - 2021

FACULTY OF MANAGEMENT STUDIES

RETAIL BUSINESS LAWS

B.VOC (RM & IT)

TIME: 2 HOURS

Max Marks: 60

CODE: U20/VRM/GED/302

**SECTION- A**

**I. ANSWER THE FOLLOWING QUESTIONS**

**4x12.5 = 50 M**

1. Define Offer. What are the essentials of Valid Offer?

**OR**

2. What do you mean by Revocation of Offer? What are the various modes of Revocation of Offer?

3. Define consideration. What are the essential elements of a consideration?

**OR**

4. What are the agreements opposed to public Policy. Explain in Detail.

5. Explain in detail various modes in which a contract could be discharged.

**OR**

6. What do you mean by breach of contract? What are the various modes of discharge of contract?

7. a) Define the term Goods. What are the different types of goods?

b) B agrees to buy A's furniture at a price to be fixed by C, a furniture dealer. C refuses to oblige A and B and fixes no price. On A's refusal to sell, can B legally compel him to sell the furniture for any price.

**OR**

8. Differentiate between Sale and agreement to sell

**SECTION-B**

**II. Answer any FIVE of the Following**

**5x2=10 M**

9. Agreement.

10. Fraud.

11. Quantum Meruit.

12. Hire Purchase sale.

13. Damages.

14. Coercion.

15. Communication of offer.

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DATE: 18/11/2021

TIME: 2:00 – 3:00

**ST. FRANCIS COLLEGE FOR WOMEN, BEGUMPET, HYDERABAD -16**  
**(AN AUTONOMOUS COLLEGE OF OSMANIA UNIVERSITY)**  
**SEMESTER III (CBCS) ODD SEMESTER EXAMINATION OCT/NOV - 2021**  
**FACULTY OF MANAGEMENT STUDIES**  
**WOMEN ENTREPRENEURSHIP DEVELOPMENT PROGRAMME**  
**B.VOC (RM & IT)**

**TIME: 1 HOUR**

**Max Marks: 30**

**CODE: U20/VRM/GED/301**

**SECTION- A**

**I. ANSWER THE FOLLOWING QUESTIONS**

**3X10 = 30 M**

1. Who are women entrepreneurs? Explain the characteristics of women entrepreneurs.

**OR**

2. Explain in detail the role of government and NGO's for the development of women entrepreneurs in India?

3. Describe the role of commercial banks in offering financial assistance to women entrepreneurs.

**OR**

4. Describe in detail the important elements in writing the business plan.

5. Explain the technological development & utilization programmes planned for women entrepreneurs.

**OR**

6. Discuss various schemes designed for empowering women entrepreneurs?

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